
AI Enablement for engineering organisations

Claude Code and Claude Cowork workshops, run on your own work, measured before and after.

A senior collective, not a training vendor

Northfield Practice is a small group of Anthropic-certified engineers who spend their working weeks inside real codebases. We run enablement the way we would want it run for our own teams: on your repository, against a pain point you already know about, ending in something that ships. No sandbox exercises. No slide-only sessions. No junior facilitators.

Anthropic-certified

Every practitioner in the room, certified on Claude Code and Cowork

Engineering-led

Two decades of combined production delivery behind the practice

Deliberately small

One engagement at a time, senior people only, no hand-off

THE PROBLEM

Licences were bought. Adoption stalled.

Autocomplete ceiling

Teams use Claude for completions and snippets and never reach agentic work on real tickets.

No shared language

Engineering, product and leadership each mean something different by "we're using AI".

Two enthusiasts

A couple of advocates carry all the knowledge. Nothing spreads, nothing survives their holidays.

Nothing measured

No baseline, so no way to tell progress from anecdote when the board asks.

Seven steps, three phases

BEFORE / 2 WEEKS

01 Maturity assessment

02 Discovery

03 Pain point gathering

We baseline where each team actually is, then choose one pain point worth two days of senior attention.

IN THE ROOM / 2 DAYS

04 Hands-on workshop

Scoped so that the pain point reaches a real milestone before the room clears: a merged change, a working agent, a refined backlog.

Your repository. Your tickets.
Not a sample project.

AFTER / 6 WEEKS

05 Follow-up clinic

06 Re-assessment

07 Consultation

The same instrument as step one, so the shift is measured rather than claimed, then a plan for the next quarter.

Two days, in outline

BLOCK	DAY ONE / CAPABILITY	DAY TWO / APPLICATION
Morning	Goals and success criteria. Setup and validation. Core agentic concepts, demonstrated live on your repo.	Squad breakouts begin on the chosen pain point. One practitioner per squad, no cross-team dependencies.
Midday	Advanced patterns: project context files, sub-agents and skills, MCP integrations to your own tools.	Milestone push. The scoped outcome is taken to something reviewable, not a prototype.
Afternoon	First hands-on pass. Each participant applies the patterns to their own current ticket.	Show and tell across squads. Habits written down. Champions named for the follow-up period.

Delivered onsite or remote. Configured against your tooling before day one, so no time is lost to setup.

AUDIENCE TRACKS

Three audiences, two tracks

Engineers

CLAUDE CODE

Agentic delivery on the real repository: context files, sub-agents, integrations, review discipline.

Product & QA

CODE & COWORK

Discovery to specification to test scaffolding, with a custom backlog agent built during the session.

Leadership

CLAUDE COWORK

A working session on their own operating cadence, covering reporting, planning and board material, so the possibility is seen first-hand.

WHY IT MATTERS

A shared vocabulary across all three is what stops adoption from collapsing back into two enthusiasts.

OUTCOMES

What you keep after we leave

01 Maturity baseline & delta The same assessment run before and after, with the movement written down per team.	02 A shipped milestone The scoped pain point taken to a reviewable state on your own codebase.	03 Working agents & skills The sub-agents, skills and integrations built in the room, committed to your repository.
04 A practice playbook Your conventions for context, review and safe use, written in your language, not ours.	05 A named champion cohort People with names, remit and a follow-up clinic behind them, not volunteers by accident.	06 A next-quarter plan Where to invest next, what to stop and what to measure, from the consultation at step seven.

The wider practice

AI maturity assessment	A structured read of tooling, workflow and team confidence, producing a baseline you can re-run each quarter.
Claude Code workshops	Two days of agentic engineering on your repository, scoped to a milestone. The core of the practice.
Claude Cowork workshops	For leadership and non-engineering functions: projects, connectors and skills applied to their own operating work.
Embedded expertise	A senior agentic engineer inside your team for a fixed period, delivering while the habits take hold.
Governance & policy	Usable rules for data handling, review and tool approval, short enough that engineers actually read them.

CREDENTIALS

What we can put our name to

Anthropic-certified practitioners

Certification held by every practitioner who delivers, across both Claude Code and Cowork.

Production engineering background

The practice is built on years of shipping software, not on training delivery.

Prior client engagements

Mid-market engineering organisations, referenceable in outline. Figures are under NDA and we will not repackage them.

PRIOR ENGAGEMENTS PRODUCED

Named AI champions, an adopted set of practices and teams that moved up their own maturity scale without us in the room.

Client names and metrics available under NDA on request.

NEXT STEP

Book a maturity assessment

Forty-five minutes, no charge. You leave with a written read of where your teams are and what a scoped workshop would target.